

D+

Joe Neyerder

Successful experienced commission salesman

Add less complicated title

Lawrenceburg, IN

jhu95@comcast.net - 511-505-5555 *List more ways to connect*

Sales professional with over 25 years successful commission sales and experience in client relationships, client consultations, and sales. Successful Environmental Services supervisor. Reputation for accuracy, follow-through, and client relationship management. Recent accomplishments include:

- Developed & implemented Training Program for new employees.
- Increased Sales Territory Clientele. *Give specific examples*
- Created successful Sales mapping protocol.

WORK EXPERIENCE

Receiver stocker

Home Depot - Lawrenceburg, IN - January 2012 to Present

Work part time unloading trucks, stocking and retail sales. This position provides health benefits was employee of the month

Self Employed

Independent commission sales rep for the janitorial supply industry - Lawrenceburg, IN - June 2011 to Present

Rep for a number of companies and have had a number of quality accounts mostly through cold calling.

sales *Always make position titles more descriptive*

Valley Sanitation - Hamilton, OH - 2008 to May 2011

Salesman

Develop marketing plan and sales strategy and conducted strategy.

Add at least 3 details for each role

Environmental Services Supervisor

Drakes Memorial Hospital - Cincinnati, OH - 2006 to 2009

- Supervise 45 employees involved in daily cleaning of hospital.
- Order supplies, manage inventory, employee training, create weekly employee schedule.

Salesman

Phillip Morris Supply Company - Cincinnati, OH - 1977 to 2006

- Develop & execute strong sales territory plan, including cold calls, account management, & administrative follow-up. *more description*

EDUCATION

Master's of Education Excelsior

University - Cincinnati, OH May 1972

BA in Social/Psychology

Thomas Moore College

ADDITIONAL INFORMATION *Always list relevant rewards including the title*

Have been winner of many sales awards during my sales career. Have cold call and major account experience.